

SHANKARA BUILDING PRODUCTS LIMITED **REPORTS Q4 & FY25 RESULTS**

Bengaluru, India, May 16, 2025: Shankara Building Products Limited, one of India's leading building materials marketplace, announced its financial results for the quarter and year ended March 31, 2025.

Financial Highlights for Quarter Ended March 31st, 2025

REVENUE	₹1,639 Cr	EBITDA MARGINS	3.20%	PAT	₹28 Cr
↑ 14%	↑ 19%			↑ 61%	↑ 17%

Financial Highlights for Year Ended March 31st, 2025

REVENUE	₹5,697 Cr	EBITDA MARGINS	3.02%	PAT	₹77 Cr
	↑ 18%				↓ (5%)

Key

↑ Q-o-Q

↑ Y-o-Y

Commenting on the performance, Mr. Sukumar Srinivas, Managing Director, Shankara Building Products Limited, said:

"Shankara has demonstrated remarkable resilience and growth in FY25, achieving record performance across both its steel and non-steel divisions despite challenging industry conditions. The Company's steel division posted its highest-ever quarterly and annual volumes, with Q4 volumes reaching 2.58 lakh tonnes - a robust 33% YOY increase. For the full year, Shankara exceeded its ambitious target of 0.8 million tonnes by achieving 8.43 lakh tonnes, reflecting a 5% outperformance. On the Non-Steel front, the Company continued its growth trajectory, reporting a 20% YOY increase in Q4 and an impressive 26% growth for the full year, driven by good performance in CP & Sanitaryware as well as PVC Pipes & Fittings. These achievements are particularly significant given the backdrop of lower steel prices and a subdued building materials market. Looking ahead, Shankara remains optimistic, aiming to cross the 1 million tonne mark in steel volumes in FY26 while further strengthening its Non-Steel business. The Company's strategic focus and extensive distribution & geographical footprint have positioned it well for sustained growth. Additionally, the demerger process is progressing as planned, with the next major milestone being the NCLT hearing scheduled for 26th May, paving the way for enhanced value creation."

About Shankara Building Products Limited

Shankara Building Products Limited is one of India's leading building materials marketplaces, providing a comprehensive one-stop solution for all kinds of building materials & construction needs. With a robust physical presence of 124 operational stores and fulfillment centers, the Company caters to tens of thousands of customers across various segments, regardless of size. Currently, Shankara is in the process of demerging its marketplace business, resulting in the formation of "Shankara BuildPro Limited." This strategic move aims to create two distinct entities focused on manufacturing and marketplace operations, enhancing operational efficiency and unlocking value.

Earnings Conference Call

Monday, May 19, 2025, at 11:30 AM (IST)

There will be an Earnings Conference Call at 11:30 AM (IST) on Monday, May 19, 2025, during which the management will discuss the performance of the quarter and answer questions from the participants. A recording & transcript of the conference call will be available at stock exchanges and company's website.

Diamond Pass Link

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