



Shankara Building Products Limited reported its **Q4 FY 20** results. Key highlights are as follows:

- PAT growth – **326%**
- Volume growth – **14%**
- Revenue growth – **12%**

Other key highlights

- Consolidated revenue from operations stood at Rs. **667 crores** for the quarter representing a y-o-y growth of 12%. Volume growth for the quarter stood at 14%.
- Retail segment comparable sales growth stood at 6.5% for the quarter. Retail segment EBITDA stood at 7.9% for Q4 FY 20 and 8.0% for FY 20.
- Consolidated EBITDA stood at Rs. **27 crores** with an EBITDA margin of **4.1%**. EBITDA grew by 74% over same quarter last year.
- Overall PAT growth for the year stood at Rs. **42 crores** representing a growth of 48% over last year.

(Rs. Mn)	Q4 FY 20	Q4 FY 19	Y-o-Y Growth	FY 20	FY 19	Y-o-Y Growth
Revenue from operations	667	598	12%	2,640	2,546	4%
Retail revenue	365	352	4%	1,442	1,431	1%
<i>Retail comparable sales growth</i>	6.5%					
Retail segment EBITDA	29	24	22%	116	127	
<i>Retail segment EBITDA%</i>	7.9%	3.9%		8.0%	8.8%	
Retail stores	120	134		120	134	
Retail area (sq ft)	5,42,233	5,67,202		5,42,233	5,67,202	
Consolidated EBITDA	27	16	74%	117	100	18%
<i>EBITDA margin</i>	4.1%	2.6%				
PBT	15	4		53	42	
<i>PBT margin</i>	2.2%	0.6%		2.0%	1.6%	
PAT	11	3	326%	42	28	48%
<i>PAT margin</i>	1.6%	0.4%		1.6%	1.1%	



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