



9M FY 19 results highlights

Shankara Building Products Limited reported its 9M FY 19 results. The key highlights are as follows:

- Consolidated revenue growth of 14% for 9M FY 19.
- The consolidated EBITDA stood at Rs. 1,030 mn.
- The retail revenues grew by 28% and the comparable sales growth stood at 12.1%.
- Retail segment delivered EBITDA margins of 9.4% and now contribute to 53% of the overall revenues.
- Processing business delivered EBITDA margins of 2.3% which led to lower gross margins at a consolidated level.

(Rs. Mn)	9M FY 19	9M FY 18	Growth
Revenue from operations	20,344	17,879	14%
Retail revenue	10,792	8,419	28%
<i>Retail comparable sales growth</i>	12.1%		
Retail segment EBITDA	1,010	897	13%
<i>Retail segment EBITDA%</i>	9.4%	10.7%	
Retail stores	134	124	8%
Retail area	5,65,202	4,73,034	19%
Consolidated EBITDA	1,030	1,211	-15%
<i>EBITDA margin</i>	5.1%	6.8%	
PBT	469	797	-41%
<i>PBT margin</i>	2.3%	4.5%	
PAT	311	522	-40%
<i>PAT margin</i>	1.5%	2.9%	

