

Date: 12th August, 2019

То

The Department of Corporate services Bombay Stock Exchange Limited P.J Towers, Dalal Street Mumbai-400001 To National Stock Exchange of India Limited 5th Floor, Exchange Plaza Bandra (E) Mumbai-400051

Scrip Code: - 540425

Scrip Symbol- SHANKARA

Dear Sir/Madam,

Sub: - Outcome of the Board Meeting

With reference to above cited subject, please take note that the meeting of our Company's board of directors (the "Board") was held today, Monday, 12th August, 2019 at its registered office situated at G-2, Farah Winsford, 133 Infantry Road, Bengaluru-560001 has inter alia considered and approved;

1. The Unaudited Standalone & Consolidated Financial Results for the quarter ended 30th June, 2019 and Limited Review Report thereon issued by the Statutory Auditor.

2. The appointment of Mr. V. Ravichandar (DIN: 00634180), Independent Director as the Chairman of the Board of Directors of the Company.

The meeting of the Board commenced at 12.30 P.M and concluded at 2.15 P.M

We request you to take note of the above and also to disseminate the same.

Thanking you,

For Shankara Building Products Limited



Ereena Vikram Company Secretary & Compliance Officer

G2 - Farah Winsord, No. 133, Infantry Road, Bangalore - 560 001. Karnataka. Ph : 080 4011 7777, Fax - 080 4111 9317 CIN No. L26922KA1995PLC018990

Independent Auditor's Review Report on consolidated unaudited quarterly financial results of Shankara Building Products Limited, Bengaluru and its subsidiaries pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Review report to

The Board of Directors,

Shankara Building Products Limited, Bengaluru.

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Shankara Building Products Limited, Bengaluru ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax for the quarter ended June 30, 2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The consolidated figures for the corresponding quarter ended June 30, 2018 and quarter ended March 31, 2019, as reported in these financial results have been approved by the Parent's Board of Directors and subjected to review by our predecessor.
 - 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules thereunder and other accounting principles generally accepted in India.

Our responsibility is to express a conclusion on the Statement based on our review.



Page 1 of 4

Independent Auditor's Review Report on consolidated unaudited guarterly financial results of Shankara Building Products Limited, Bengaluru and its subsidiaries pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - A. Parent Company

Shankara Building Products Limited, Bengaluru

B. <u>Subsidiary Companies</u>

Vishal Precision Steel Tubes and Strips Private Limited, Hoskote

Taurus Value Steel & Pipes Private Limited, Kutbullapur Mandal

Steel Network (Holdings) Pte Limited, Singapore Centurywells Roofing India Private Limited, Kancheepuram (step down subsidiary)

New

12/08/2019

Page 2 of 4

Independent Auditor's Review Report on consolidated unaudited guarterly financial results of Shankara Building Products Limited, Bengaluru and its subsidiaries pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under section 133 of the Companies Act, 2013, as amended read with relevant Rules thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed or that it contains any material misstatement.
- 6. We did not review the interim financial results of three subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total revenues of Rs. 19282.33 lakhs and total profit after tax of Rs. 289.03 lakhs, and total comprehensive income of Rs. 142.67 lakhs for the quarter ended June 30, 2019 as considered in the consolidated unaudited financial results.

These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures



Page 3 of 4

Independent Auditor's Review Report on consolidated unaudited guarterly financial results of Shankara Building Products Limited, Bengaluru and its subsidiaries pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

> performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of the above matters.

- 7. The consolidated unaudited financial results include the interim financial information of one subsidiary which has not been reviewed by its auditors, whose interim financial results reflect nil total revenue and nil total loss after tax and total comprehensive income of Rs. 0.02 lakhs for the quarter ended June 30, 2019 as considered in the consolidated unaudited financial results. According to the information and explanation given to us by the Management, this interim financial results is not material to the Group.
- 8. As already stated in para 1, figures for the quarter ended June 30, 2018 and March 31, 2019 and for the year ended March 31, 2019 have been reviewed / audited by our predecessor. We have accepted those figures by verifying relevant records of the company. Our conclusion is not modified in respect of the said matter.

For Sundaram & Srinivasan, Chartered Accountants Firm Registration Number: 004207S

M.Balasubramaniyam

Membership no.: 007945

Partner

12/08/2019

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Place: Bengaluru Dated: August 12, 2019.

UDIN:19007945AAAAAG3985 New No: 4 Old No: 23, CPR ROAD, CHENNAL 600 018.

Page 4 of 4

Shankara Building Products Limited CIN: L26922KA1995PLC018990

Registered and Corporate Office: G-2, FARAH WINSFORD, 133, INFANTRY ROAD, BENGALURU - 560 001 Website:www.shankarabuildpro.com, Email:compliance@shankarabuildpro.com Ph: 080 4011 7777, Fax- 080 4111 9317

(Rs. In Lacs, except per share data) Consolidated financial results for the Quarter ended 30th June 2019

		For the quarter ended			For the year ended	
	Particulars	30.06.2019 31.03.2019		30.06.2018	31.03.2019	
		Unaudited	Unaudited	Unaudited	Audited	
	Revenue from operations	63,929.46	61,965.97	78,521.78	2,65,410.4	
	Other Income	52.43	220.38	21.07	442.8	
11	Total Income (I+II)	63,981.89	62,186.35	78,542.85	2,65,853.2	
v	Expenses					
	Cost of Materials Consumed	18,059.02	25,923.12	41,244.45	1,36,823.9	
	Purchase of Stock-in-Trade	44,877.69	29,760.48	28,881.70	98,782.9	
	Changes in inventories of finished goods & stock in trade	(5,090.23)	590.31	(1,115.52)	328.0	
	Employee benefits expense	1,320.09	1,513.02	1,745.41	6,426.9	
	Finance costs	1,133.29	1,240.57	1,387.16	5,669.3	
	Depreciation and amortization expense	853.53	463.73	449.50	1,862.1	
	Other expenses	1,646.12	2,535.50	2,884.96	11,106.0	
	Total expenses (IV)	62,799.51	62,026.73	75,477.66	2,61,000.4	
,	Profit before tax from continuing operations (III-IV)	1,182.38	159.62	3,065.19	4,852.8	
100	Tax expense:	.,		5,000,17	.,	
	Current tax	398.49	12.41	959.27	1,284.0	
	for earlier years		0.00		(73.2	
	Deferred tax	(43.31)	(15.23)	159.92	367.8	
	Total Tax Expesnses:	355.18	(2.82)	1,119.19	1,578.6	
/11	Profit after tax from continuing operations (V-VI)	827.20	162.44	1,946.00	3,274.2	
/111	Profit /(Loss) from Discontinued operations	(968.58)				
	Tax expense relating to discontinued operations	(818.71)				
	Profit/(Loss) after tax from Discontinued operations	(149.89)				
~		(77.0)				
	Profit for the period (VII+VIII) Other Comprehensive Income	677.31	162.44	1,946.00	3,274.2	
	(i) Items that will not be reclassified to Profit or loss	(2.07)	7.99	(18.81)	(67.3	
	(ii) Income tax relating to items that will not be reclassified to Profit		(2.52)	6.57	23.3	
	or loss					
	Total A	(1.32)	5.47	(12.24)	(43.4	
	(i) Items that will be reclassified to Profit or loss	0.02	2.09	4.69	8.9	
	(ii) Income tax relating to items that will be reclassified to Profit or loss	•	•	•		
	Total B	0.02	2.09	4.69	8.9	
	Total Other Comprehensive Income/(loss) (A+B)	(1.30)	7.56	(7.55)	(34.5	
				(,		
	Total Comprehensive Income (IX+X)	676.01	170.00	1,938.45	3,239.0	
a	Total Profit for the year attributable to:	(77.10		1015 (2)	2 0 7 2	
	- Owners of the Company	677.19	162.42	1,945.62	3,273.	
	- Non-controlling interest	0.12	0.02	0.38	0.	
an	Other comprehensive income/(loss) for the year attributable to:	677.31	162.44	1,946.00	3,274.2	
	- Owners of the Company	(1.30)	7.56	(7.55)	(34.	
	- Non-controlling interest	0.00		-	-	
		(1.30)	7.56	(7.55)	(34.5	
av	Total comprehensive income for the year attributable to:					
	- Owners of the Company	675.89	169.98	1,938.07	3,239.0	
	- Non-controlling interest	0.12	0.02	0.38	0.5	
		676.01	170.00	1,938.45	3,239.0	
dv	Paid-up Equity share capital	2,284.93	2,284.93	2,284.93	2,284.9	
	Face Value per share (in Rs.)	10.00	10.00	10.00	10.	
	Reserve excluding revaluation reserve - Other equity				45,619.	
	Earnings per equity share: (in Rs)					
	From Continuing Operations-Basic & Diluted	3.62	0.71	8.52	14	
-	From Discontinued Operations-Basic & Diluted	(0.66)		-	-	
	From continuing & Discontinued Operations-Basic & Diluted	2.96	0.71	8.52	14	
	ecompanying notes to the Financial Results					

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Shankara Building Products Limited CIN: L26922KA1995PLC018990 Registered and Corporate Office: G-2, FARAH WINSFORD, 133, INFANTRY ROAD, BENGALURU - 560 001 Website:www.shankarabuildpro.com, Email:compliance@shankarabuildpro.com Ph: 080 4011 7777, Fax- 080 4111 9317 Consolidated Segment information for the quarter ended 30th June 2019

"The Group is engaged in selling various building products to Retail and Channel & Enterprise segments. The group identifies these business segments as the primary segment as per IND AS 108- Operating Segments, which is regularly reviewed by the Chief Operating Decision Maker for assessment of Group's performance and resource allocation.

Segment revenue, Segment Results, Segment Assets and Segment Liabilities include the respective amounts identifiable to each of the segments.

				(Rs. In Lakhs)
Particulars	For	For the year ended		
	30.06.2019	31.03.2019	30.06.2018	31.03.2019
	Unaudited	Unaudited	Unaudited	Audited
1. Segment Revenue				
- Retail	35,962.42	35,190.32	40,185.77	1,43,107.63
- Channel & Enterprise	27,967.04	26,775.65	38,336.01	1,22,302.82
Revenue from operation	63,929.46	61,965.97	78,521.78	2,65,410.45
2. Segment Results				
- Retail	2,909.40	2,555.96	4,153.09	12,653.35
- Channel & Enterprise	973.81	237.60	1,806.75	2,870.14
Total Segment Profit before Interest and Tax				
and unallocable expenses/income	3,883.21	2,793.56	5,959.84	15,523.49
Finance Cost	1,133.29	1,240.58	1,387.16	5,669.78
Unallocable Corporate Expenses (Net)	1,567.54	1,393.36	1,507.50	5,000.88
Profit before Tax	1,182.38	159.62	3,065.18	4,852.82
3. Assets				
- Retail	31,389.67	27,769.09	30,234.99	27,769.09
- Channel & Enterprise	47,787.40	46,026.67	53,996.89	46,026.67
- Unallocated	33,665.08	37,399.75	35,770.52	37,399.75
4. Liabilities				
- Retail	10,087.99	7,778.12	6,291.93	7,778.12
- Channel & Enterprise	25,899.29	30,366.44	28,180.56	30,366.44
- Unallocated	28,600.79	25,140.10	38,922.79	25,140.10



Independent Auditor's Review Report on standalone unaudited guarterly financial results of Shankara Building Products Limited, Bengaluru pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Review report to

The Board of Directors,

Shankara Building Products Limited, Bengaluru.

We have reviewed the accompanying statement of unaudited financial results of Shankara Building Products Limited, Bengaluru ("the Company") for the quarter ended June 30, 2019. This statement is the responsibility of the Company's management and has been approved by the Board of Directors, has been prepared in accordance with recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" as prescribed under section 133 of the Companies Act, 2013 read with relevant Rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the statements in accordance with the Standard on Review Engagement (SRE) 2410 "Review of Interim Financial Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.



Page 1 of 2

Independent Auditor's Review Report on standalone unaudited guarterly financial results of Shankara Building Products Limited, Bengaluru pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Figures for the quarter ended June 30, 2018 and March 31, 2019 and for the year ended March 31, 2019 have been reviewed / audited by our predecessor. We have accepted those figures by verifying relevant records of the company. Our conclusion is not modified in respect of the said matter.

> For Sundaram & Srinivasan, Chartered Accountants Firm Registration Number: 004207S

M. Baka Sum-man

M.Balasubramaniyam Partner Membership no.: 007945

UDIN:19007945AAAAAF8290



Place: Bengaluru Dated: August 12, 2019

Page 2 of 2

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Ph: 080 4011 7777, Fax- 080 4111 9317

Standalone financial results for the Quarter ended 30 June 2019

		For the quarter ended			For the year ended
	Particulars	30.06.2019	31.03.2019	30.06.2018	31.03.2019 Audited
		Unaudited	Unaudited	Unaudited	
I	Revenue from operations	59,084.88	54,872.38	69,876.76	2,35,236.55
II	Other Income	48.09	203.89	21.97	393.07
III	Total Income (I+II)	59,132.97	55,076.27	69,898.73	2,35,629.62
IV	Expenses				
	Purchases of stock-in-trade	59,035.68	52,410.43	65,879.89	2,19,658.61
	Changes in inventories of Stock in Trade	(4,276.91)	(1,053.47)	(923.71)	(633.47
	Employee Benefits Expense	998.71	987.48	1,013.21	4,035.93
	Finance Costs	910.47	759.98	906.50	3,520.17
	Depreciation and amortisation expense	585.24	239.39	215.67	901.61
	Other Expenses	1,134.32	1,553.56	1,292.84	5,690.94
	Total Expenses	58,387.51	54,897.37	68,384.40	2,33,173.79
v	Profit before tax [III-IV]	745.46	178.90	1,514.33	2,455.83
VI	Tax Expense:				
	Current tax	302.19	108.12	474.26	746.84
	for earlier years				(59.94
	Deferred tax	(40.18)	(85.00)	95.39	126.39
	Total Tax Expense	262.01	23.12	569.65	813.29
VII	Profit for the period [V-VI]	483.45	155.78	944.68	1,642.54
VIII	Other Comprehensive Income				
A	(i) Items that will not be reclassified to profit or loss	(7.42)	4.65	(9.33)	(59.50
	 (ii) Income tax relating to items that will not be reclassified to profit or loss 				
	Total A	2.59 (4.83)	(1.63)	3.26 (6.07)	20.79 (38.71
в	(i) Items that will be reclassified to profit or loss			-	
	(ii) Income tax relating to items that will be reclassified to profit or loss				
	Total B	-		-	-
	Total Other Comprehensive Income/Loss (A+B)	(4.83)	3.02	(6.07)	(38.71
ıx	Total Comprehensive Income (VII+VIII)	478.62	158.80	938.61	1,603.83
x	Paid-up equity share capital (Face Value-Rs. 10/- per share)	2,284.93	2,284.93	2,284.93	2,284.93
xI					30,089.72
XII	Earnings per share:				
	Basic & Diluted (in Rs.)	2.12	0.68	4.13	7.19
-	accompanying notes to the Financial Results				





Shankara Building Products Limited

CIN: L26922KA1995PLC018990

Registered and Corporate Office: G-2, FARAH WINSFORD, 133, INFANTRY ROAD, BENGALURU - 560 001

Website:www.shankarabuildpro.com, Email:compliance@shankarabuildpro.com

Ph: 080 4011 7777, Fax- 080 4111 9317

Notes on standalone and consolidated financial results (unaudited) for the guarter ended June 30, 2019

- 1 The above results for the quarter ended June 30, 2019 have been reviewed and recommended by the Audit Committee and approved by the Board at their meeting held on on August 12, 2019. These results have been subjected to limited review by the statutory auditors of the company.
- 2 The statements has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (The Ind A5') prescribed under section 133 of the companies Act, 2013.
- 3 The Company conducts its operations along with its subsidiaries. The consolidated financial results are prepared in accordance with the principles and procedures for the preparation and presentation of consolidated financial results as set out in the accounting standards as specified under section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 (Ind AS).
- 4 The figures for the quarter ended March 31, 2019 are the balancing figures between the audited figures in respect of the full financial year and the year to date figures upto the third quarter of the respective financial year which were subjected to limited review.
- 5 Effective April 01, 2019, the Group has adopted Ind AS 116 "Leases", to all contracts existing on April 01, 2019 using the modified retrospective approach wherein the right of use asset was recognised for an amount equal to the lease liability. Accordingly, comparatives for the year ended March 31, 2019 have not been adjusted. This has an effect of increase in finance cost and depreciation and reduction in rent paid. As a result, there is a decrease in profit to the tune of Rs.48.35 lakhs and Rs. 57.91 lakhs respectively in standalone and consolidated results for the quarter.
- 6 On March 29, 2019, the Board of Directors of the subsidiary viz. Taurus Value Steel & Pipes Private Limited, after obtaining requisite sanction from its members resolved to sell some of its assets comprising of land, building and plant and equipments in one of its locations. The Parent company also consented on 20th May 2019. The sale transaction was completed by end of May 2019.

Place : BENGALURU

Date : 12th August 2019







Shankara Building Products Limited reported its Q1 FY 20 results. The key highlights are as follows:

- Consolidated revenue from operations stood at Rs. 6,393 mn. Retail segment revenue share stood at 56%.
- Consolidated EBITDA stood at Rs. 317 mn with an EBITDA margin of 5.0%. Retail segment EBITDA margins stood at 8.1%. These number are post Ind AS 116 impact. Adjusted for this impact, overall EBITDA margins stood at 4.3% and retail segment EBITDA margins stood at 7.2%.
- Consolidated PAT from continuing operations stood at Rs. 83 mn with a PAT margin of 1.3%. The reported profit decreased by Rs. 5.8 mn on account of Ind AS 116 adjustments.
- The combined value of net debt and acceptances stood at Rs. 3,182 mn at the end of the quarter. This value has been consistently declining over the last 2 quarters and the overall reduction has been Rs. 1,713 mn during this period.

(Rs. Mn)	Q1 FY 20	Q4 FY 19	Q-o-Q Growth	Q1 FY 19	Y-o-Y Growth
Revenue from operations	6,393	6,197	3%	7,852	-19%
Retail revenue	3,596	3,519	2%	4,019	-11%
Retail comparable sales growth	-13.4%	-13.0%			
Retail segment EBITDA	291	256	14%	415	-30%
Retail segment EBITDA%	8.1%	7.3%		10.3%	
Retail stores	129	134	-4%	132	-2%
Retail area	5,55,622	5,67,202	-2%	5,47,864	- 1%
Consolidated EBITDA	317	186	70%	490	-35%
EBITDA margin	5.0%	3.0%		6.2%	
РВТ	118	16	641%	307	-61%
PBT margin	1.8%	0.3%		3.9%	
PAT from continuing operations	83	16	409%	195	-57%
PAT margin	1.3%	0.3%		2.5%	
Profit for the period	68	16	317%	195	-65%
PAT margin	1.1%	0.3%		2.5%	
Net debt + acceptance	3,182	3,678	-13%	4,895	-35%

